

day one

agenda.

25/02/2026, WEDNESDAY

09:30 - 10:00 / REGISTRATION

10:00 - 10:40

WELCOME REMARKS

- Mr. **Blerim Shaqiri**, President of the ABSL North Macedonia
- Mr. **Bilal Kasami**, Mayor of Municipality of Tetovo
- Prof. Dr. **Veland Ramadani**, Vice-Rector of SEEU

10:40 11:40

PANEL DISCUSSION: BUILDING A COMPETITIVE BPO/ICT ECOSYSTEM: THE ROLE OF POLICY, REGULATION, AND INSTITUTIONS

- Moderator: Ms. **Elena Ginali**, Advance Edge Consulting
- Mr. **Elmi Osmani** Team Lead of LER, Representative of Tetovo Municipality
- Mr. **Igor Nikoloski**, Advisor to the Director of Agency for Innovation, Scientific and Technological Development and Entrepreneurship
- Mr. **Avni Arifi**, Director of Operations of SEEU

11:40 - 12:00 / COFFE BREAK

12:00 - 12:15

KEYNOTE SPEAKER: AI ADOPTION IN BPO - CASE STUDY WITH BDO INTERNATIONAL

- Mr. **Dime Galapchev**, CEO Finqup



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25/02/2026, WEDNESDAY

12:15: 12:30

KEYNOTE SPEAKER: STARTUP ECOSYSTEM AND RELATIONS TO BPO SECTOR

- Ms.**Sanja Mitrovska**, CEO Networker (Founders Gamers)

12:30 - 13:30

PANEL DISCUSSION: THE AGE OF FRACTIONAL: DISCUSSION WITH FRACTIONAL

- Ms.**Elena Ginali**, CFO
- Mr.**Vasko Karangeleski**, CMO
- Mr.**Dime Galapchev** - CEO and Chief AI engineer Finqup
- Moderator: Mr.**Igor Madzov** - Nest Group & Startup Macedonia

13:30 - 15:00 / NETWORKING SPACE

SIDE EVENTS

10:00 - 14:00

ALL DAY - SIDE EVENTS

- **Networking & Matchmaking** - Structured B2B sessions and dedicated Deal/Partner Rooms. 1:1 meetings for collaboration, with ready-to-sign contracts
- **Expo / Showcase** - Exhibition and networking space for companies, and partners.
- **Membership Launch Corner** - A dedicated 'Membership Launch Corner' will invite new companies to register as members ABSL North Macedonia

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26/02/2026, THURSDAY

09:30 - 10:00 / REGISTRATION

10:00 - 10:40

WELCOME REMARKS

- Mr. **Blerim Shaqiri**, President of the ABSL North Macedonia
- Mr. **Besar Durmishi**, Minister of Economy and Labour
- H.E. Mr. **Ola Sohlström**, Ambassador of Sweden to North Macedonia
- Assoc. Prof. Dr. **Blerta Abazi-Chausi**, Dean of the Faculty of Business and Economics at Southeast European University
- Mr. **Paulo Rodrigues**, RECONOMY Program Manager

10:40 - 10:50

KEYNOTE SPEAKER: KEY NOTE ON OPPORTUNITIES FOR YOUTH: SWEDISH EXPERIENCE.

- Mr. **Oskar Algvere**, Head of Operations of SMCC

10:50 - 11:00

KEYNOTE SPEAKER: SEEU CHALLENGE PROJECT

- Prof. Dr. **Shpresa Alija**, from Challenge EU project

11:00 - 11:10

KEYNOTE SPEAKER: BPO/ICT SECTOR EMPLOYMENT TRENDS

- Ms. **Nadica Stavrova**, representative of Macedonian HR Association



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26/02/2026, THURSDAY

SIDE EVENTS

11:10 - 12:30 / TRAINING SESSIONS

Workshop 1:

Building AI ready workforce by Avenqa Academy delivered by Ms. **Vesna Ivanovska**, Director of Avenqa Academy

Workshop 2:

How to Think, Communicate and Solve Problems Like a High Performer, delivered by Mr. **Emir Dauti**

Workshop 3:

Digital tools for job search, digital CV and presence on digital platforms, delivered by Ms. **Ruzica Donevska** from Karriera.mk

Workshop 4:

Exchange Program for Young Entrepreneurs (EPIC), delivered by Ms. **Blerina Zendeli**, Head of SEEU Tech Park

12:30 - 16:00 / YOUTH EMPLOYMENT SPEED NETWORKING & TALENT MATCH

Dedicated spaces for speed interviews with employers, aiming to bridge young jobseekers and employers through a fast-paced, interactive “speed-dating” format that directly results in job or internship opportunities.